Summary of Minutes of the CAP Meeting of Hong Kong Internet Registration Corporation Limited held on Wednesday 3 June 2015

- Strategic Plan 2015-2017: CAP member suggested that HKIRC should study whether and how the use of .hk domain names can help develop new opportunities for the local IT industry, such as Internet of Things (IoT). Certain CAP members noted the increased hacking attempts on .hk and urged that we continue our efforts and persistence in fortifying the security of our system.
- 2. Releasing "hk" at the second level of new gTLDs and impact on .hk reserved names: CAP members did not have concerns with the draft comments. CAP members opined that policies should be kept simple and there is no need to ensure that arrangements have to be reciprocal.
- 3. <u>Voting methodology for HKIRC Board election</u>: CAP members did not see a need to change the current election methodology. A reply will be sent to David Webb in this regard.
- 4. Registry/Registrar Model: The Chairman pointed out although external registrars take up 68% of new domain name registrations and manage 42% of all .hk domain names, they only provide 28% of the Group's total revenue versus HKDNR which contributes 72% of the total revenue of the Group. CAP members expressed their concern about and support of this point. It is crucial that HKDNR maintains its financial and operational viability.
- 5. <u>Status on Implementation of .香港</u>: CAP members noted the update on the support of HKSCS by .香港.
- 6. <u>Trial IPv6 tunneling service to promote the adoption of IPv6</u>: CAP members noted the update on the trial IPv6 tunneling service to promote the adoption of IPv6.
- 7. Comparison of pricing and penetration of .hk with other ccTLDs: CAP members asked the Company to include .cn in the comparison next time and explore how .com.tw achieved high penetration. The Chairman said that the Company should strive to increase the market share of .hk in Hong Kong.
- 8. HKIRC Management Accounts & Statistics January to April 2015: The Chairman was concerned about the profit margin erosion of HKDNR and the unhealthy trend that HKDNR is starting to make a loss. He would like to see both HKIRC and HKDNR can take care of their costs individually. CAP members noted that the Company is looking for office to purchase, as this will help reduce the expenditure and the uncertainty brought about by the fluctuation in the local property market in the long run.